



HORT 15-17 June 2020
Brisbane Convention Centre
CONNECTIONS
Sustaining the Future of Fresh

SPONSORSHIP PROSPECTUS





PLATINUM PACKAGE

\$40K
+GST

Inclusions

Recognition as a Hort Connections Platinum Partner

Branding exposure

- Company logo on the home page of the Hort Connections website
- Company logo on the registration page of the Hort Connections website
- Exclusive sponsorship of an item at Hort Connections (up to \$10,000 in value) (eg. Tuesday Lunch, Farm Tour, Retail Tour, Concurrent Stream, Plenary Speaker)
- Logo on all event eDMs

Trade Show

- 2 x Trade Show booths
- 10% discount on additional Trade Show booths

Passes

- 6 x all Access Passes
- 6 x additional passes to individual events (Welcome Reception, Tuesday Breakfast, Gala Dinner)
- Access to discounted rates for additional tickets

Lead Generation

- Receipt of the delegate list with email addresses

Onsite exposure

- Full page advert in the delegate handbook
- Company description and additional banner advert in the delegate handbook
- Opportunity to supply a promotional video
- Premium signage at Hort Connections
- Promotion in the delegate app

20
20



GOLD PACKAGE

\$30K
+GST

Inclusions

Trade Show

- 2 x Trade Show booths
- 10% discount on additional Trade Show booths

Passes

- 6 x all access passes
- 4 x additional passes to individual events (Welcome Reception, Tuesday Breakfast, Gala Dinner)
- Access to discounted rates for additional tickets

Lead Generation

- Receipt of the delegate list with email addresses

Branding exposure

- Company logo on the Hort Connections website
- 10% discount on sponsorship of an event or item at Hort Connections

Onsite exposure

- Company description and banner advert in the delegate handbook
- Opportunity to supply a promotional video
- Premium signage at Hort Connections
- Promotion in the delegate app

20
20



SILVER PACKAGE

\$15K
+GST

Inclusions

Trade Show

- 1 x Trade Show booth

Passes

- 2 x all access passes

Lead Generation

- Receipt of the delegate list with email addresses

Branding exposure

- Company logo on the Hort Connections website

Onsite exposure

- Company description and banner advert in the delegate handbook
- Opportunity to supply a promotional video
- Premium signage at Hort Connections
- Promotion in the delegate app

2020

SUMMARY OF PACKAGES

| | Platinum | Gold | Silver |
|---|----------|------|--------|
| Recognition as a Hort Connections Platinum Partner | ✓ | | |
| Trade Show Booths | 2 | 2 | 1 |
| 10% discount on additional Trade Show booths | ✓ | ✓ | |
| Company logo on the Hort Connections website | ✓ | ✓ | ✓ |
| Company logo on the Hort Connections website registration page | ✓ | | |
| Exclusive sponsorship of an item or event at Hort Connections (up to the value of \$10,000) | ✓ | | |
| Logo on all event eDMs | ✓ | | |
| 10% discount on sponsorship of an additional event or item at Hort Connections | ✓ | ✓ | ✓ |
| Receipt of the delegate list with email addresses | ✓ | ✓ | ✓ |
| All Access Passes | 6 | 6 | 2 |
| Additional passes to individual events (Welcome Reception, Tuesday Breakfast, Gala Dinner) | 6 | 4 | |
| Full page advert in the delegate handbook | ✓ | | |
| Company description and banner advert in the delegate handbook | ✓ | ✓ | ✓ |
| Opportunity to supply a promotional video | ✓ | ✓ | ✓ |
| Premium signage at Hort Connections | ✓ | ✓ | ✓ |
| Access to discounted rates for additional tickets | ✓ | ✓ | |
| Exposure in Delegate App | ✓ | ✓ | ✓ |

INDIVIDUAL SPONSORSHIP ITEMS

Events

| | | |
|--------------------------------------|----------|-----------|
| Welcome Reception | \$20,000 | SOLD |
| Tuesday Breakfast | \$20,000 | SOLD |
| Tuesday Morning Tea | \$7,500 | Available |
| Tuesday Lunch | \$10,000 | Available |
| Trade Show Happy Hour | \$10,000 | Available |
| Wednesday Breakfast | \$15,000 | Available |
| Wednesday Morning Tea | \$7,500 | Available |
| Wednesday Lunch | \$10,000 | Available |
| PMA A-NZ Fresh Perspectives Workshop | \$10,000 | Available |
| Women in Horticulture Event | \$10,000 | SOLD |
| Pre-Dinner Drinks | \$12,000 | Available |
| Gala Dinner | \$25,000 | SOLD |
| Farm Tour | \$7,500 | Available |
| Retail Tour | \$7,500 | Available |

Branding opportunities

| | | |
|----------------------|----------|-----------|
| Registration Desk | \$10,000 | Available |
| Delegate List | \$5,000 | Available |
| Hort Connections App | \$15,000 | Available |
| Delegate Handbook | \$10,000 | SOLD |

Collateral

| | | |
|-------------------------------|----------|----------|
| Lanyard Sponsor (2 available) | \$10,000 | 1/2 SOLD |
| Satchel Sponsor (4 available) | \$7,500 | 1/4 SOLD |

Speaker sessions

| | | |
|---|----------|-----------|
| Tuesday Concurrent Stream Sponsor (2 available) | \$10,000 | Available |
| Plenary Speaker (1 available) | \$5,000 | Available |
| Individual Sessions (price is per session) | \$2,500 | Available |

Trade Show

| | | |
|------------------------------|----------|-----------|
| Trade Show Naming Rights | \$30,000 | Available |
| Trade Show Presentation Area | \$15,000 | Available |
| Trade Show Lounge | \$18,000 | Available |

Awards

| | | |
|--------------------------------------|----------|-----------|
| Grower of the Year | \$10,000 | Available |
| Marketer of the Year | \$10,000 | SOLD |
| Young Grower of the Year | \$10,000 | Available |
| Researcher of the Year | \$10,000 | SOLD |
| Women in Horticulture | \$7,500 | SOLD |
| Environmental & Sustainability Award | \$7,500 | SOLD |
| Community Stewardship Award | \$7,500 | Available |
| Industry Impact Award | \$7,500 | Available |
| Exporter of the Year | \$7,500 | SOLD |
| Tech Innovation Award | \$7,500 | Available |

*Prices do not include GST.

*Discounts available when purchasing two or more of the above items. These items can also be included into any of the previous sponsorship packages at a discounted rate.

*Please note that these packages do not include any delegate passes.

*Sponsors of the above items will have their company logo featured on the Hort Connections website and in the sponsor recognition section of the Delegate Handbook.

*Advertising within the Delegate Handbook and Event App are also available, please [click here](#) to view advertising rates.

*For further information on inclusions for each individual item, please contact info@hortconnections.com.au

For more information on sponsorship opportunities please contact:

Nathan McIntyre
T: +61 3 9882 0277
E: info@hortconnections.com.au

TERMS AND CONDITIONS

Things you need to know

The following terms and conditions apply to your application to become a sponsor at Hort Connections 2020:

- You (sponsoring organisation) by returning a completed, signed and dated form accept these terms and conditions.
- We/Us (AUSVEG and PMA A-NZ) representing the local organising committee and the host body do not accept responsibility for any errors, omissions or changes.
- Details may change without notice.
- Please refer to the event website for the latest information.

Financial facts

- All prices are quoted in Australian Dollars and exclude 10% GST.
- Phone or unpaid bookings will not be accepted.
- We will issue a tax invoice which is payable within 14 days.
- All outstanding funds must be paid prior to Hort Connections 2020.
- If payment is not received within 30 days, sponsorship preferences may be forfeited.
- If you pay by electronic funds transfer or an international cheque you agree to pay any bank charges and must include these in the amount you transfer.
- If you pay via credit card, a merchant fee may be charged if detailed on the application form. If you pay via credit card, a merchant fee may be charged if detailed on the application form. Debits to your credit card, except for accommodation, will appear as AUSVEG LTD GLEN IRIS AU on your statement.

If you need to cancel

- You must notify us in writing if you need to cancel.
- Cancellations made before 31 January 2020 will be refunded less 50% of the total purchase price.
- Cancellations made after 31 January 2020 will not be refunded.
- Your non-payment does not cancel your contractual obligations to us.
- All bookings made after 31 January 2020 will be subject to the full cancellation policy.

In the unlikely event that the event cancels

- The extent of refunds will be a matter for the host organisation (the underwriter) to decide.
- We have no responsibility for making refunds and attempts to cancel cheques or credit card payments will be rejected by our bank.

You and your staff – onsite

- Your application to sponsor or exhibit does not constitute an attendee registration. You will need to do that separately via the relevant form.
- All exhibition staff must be registered using the relevant form —redeeming complimentary registrations or by purchasing additional exhibitor staff registrations.

Print entitlements

- Logos and/or company names will be reproduced in the event colour/s, full colour, or mono, at our discretion. All logos must be in .eps or .ai format (preferred for website) format.
- No print or web recognition will be given unless payment terms have been met.

Privacy statement

- Event organisers, AUSVEG and PMA A-NZ are required to collect contact details of all registered delegates to communicate all relevant event information. Your name and contact information, including electronic address and phone number, may be used by parties directly related to the event such as the host association, approved stakeholders and sponsors for relevant purposes such as promotion, networking and administration of this and future events of this type, and for other communication purposes in accordance with the National Privacy Principles outlined in the Privacy Act 1988. If you do not consent to your contact details being provided to approved stakeholders of the event (such as sponsors) please contact info@hortconnections.com.au.
- In addition, your name, position, organisation and state/country of origin may be published on the delegate list which is provided to delegates, exhibitors and sponsors at the event. If you do not wish your details to be included in the delegate list, please contact info@hortconnections.com.au.